

Nov 14, 2018

the Source

Weather Update

High Pressure continues out west with cool mornings and warm afternoons across the region. In Southern California strong winds continue to push devastating wildfires through the region as winds begin to taper off the latter part of the week. The dry air brings cold mornings from Central Mexico into the southwestern desert regions. Morning lows begin to warm through the rest of the week. A frontal system moves through Florida today with periods of rain mainly in the northern half of the state. Cold air behind this system will bring the coolest temperatures of the season with low to mid 30s expected in the coldest inland areas in the northern part of the state.



Market Alerts Continued

Potatoes (colored): Transportation is limited.

Squash (Eastern): Good supplies at the moment but expect that to change.

Stone Fruit: Nectarines and Peaches are done for the season.

Tomatoes (Eastern): Limited plantings of romas in Florida, and heavily reduced yields of Grape and Roma tomatoes in Mexico, are sending markets upward quickly. Escalated pricing is likely to extend through December.

Tomatoes (Western): Roma and Grape tomato crossing into the U.S. from Mexico have been significantly reduced from Hurricane weather events in past weeks. In addition, there is currently a cold front that has moved into Eastern Mexico causing evening temperatures to dip into the high 20's and low 30's. Mexico is expecting 3 to 4 more nights of freezing/near-freezing temperatures that will have a direct impact on tomato crops the remainder of the year.

Market Alerts

Apples: We are experiencing extremely limited supplies of Granny Smith and Golden Delicious apples. The market is extremely active as well.

Bell Peppers (Eastern): Critically tight supplies.

Berries (Strawberries): Due to Salinas / Watsonville phasing out of production and the wild fires in southern California, strawberry supplies in all California locations will be very limited all week.

Cucumbers (Eastern): Cucumber supplies are steady with more shippers starting to harvest.

Eggplant (Eastern): Supplies are tight on number one product.

Onions: Transportation limited.

Potatoes: Transportation is very limited out of all shipping points.

The Source



Truckin' Along

California trucks have tightened up and look to remain tight until after the Thanksgiving holiday. Trucks in Yuma are tight as well. Washington apple, Idaho potato and onion trucks remain extremely tight and will stay that way until after the first of the year. The national average on diesel remained steady this week and is currently at 3.317 per gallon. An increase of .402 from this time last year.

U.S. On-Highway Diesel Fuel Prices* (dollars per gallon)

[full history](#)

	10/29/18	11/05/18	11/12/18	Change from	
				week ago	year ago
U.S.	3.355	3.338	3.317	↓ -0.021	↑ 0.402
East Coast (PADD1)	3.346	3.329	3.314	↓ -0.015	↑ 0.430
New England (PADD1A)	3.365	3.362	3.356	↓ -0.006	↑ 0.506
Central Atlantic (PADD1B)	3.523	3.498	3.483	↓ -0.015	↑ 0.465
Lower Atlantic (PADD1C)	3.217	3.205	3.187	↓ -0.018	↑ 0.392
Midwest (PADD2)	3.310	3.286	3.262	↓ -0.024	↑ 0.378
Gulf Coast (PADD3)	3.117	3.106	3.085	↓ -0.021	↑ 0.388
Rocky Mountain (PADD4)	3.405	3.398	3.378	↓ -0.020	↑ 0.386
West Coast (PADD5)	3.848	3.833	3.807	↓ -0.026	↑ 0.417
West Coast less California	3.564	3.538	3.514	↓ -0.024	↑ 0.394
California	4.074	4.068	4.040	↓ -0.028	↑ 0.430

Transitions & Temperatures

Bell Peppers (Eastern): Bell pepper is transitioning into Florida but shippers are struggling with light yields and smaller sizing.

Berries (Strawberries): Mexico production continues to improve. Florida just started scratching the surface this week. We expect to see better supplies moving forward.

Cucumbers (Eastern): Cucumbers are transitioning to Florida.

Eggplant (Eastern): Central Florida is just beginning.

Squash (Eastern): Squash supply is predominantly in Florida and not in transition.

Stone Fruit: Import season will start late December.

Commodity Updates



This year will have many challenges with small fruit on most varieties. At this current time we are experiencing extremely limited supplies of Granny Smith & Golden Delicious apples. The sizes that are available have been in the 88 count and larger. The market on this fruit is extremely active as well. On the other hand we have had success with other red varieties and their supplies. Quality is really nice with good sugar levels and high pressure testing. We have been fortunate to source small fruit from Michigan, New York, and Pennsylvania. The market has been steady in those growing regions. The market in Washington has increased significantly on certain varieties.



The weather in Southern Baja (Constitucion) is starting to cool down, and we should see production decrease in the next couple of weeks. Demand has increased this week with the holiday pull. Weather, and production are excellent in both growing regions in Peru (Trujillo/Ica). Boat volume from Peru has increased with airfreight increasing due to lack of airspace in the region. Markets on both coasts are up with the Thanksgiving demand this week, we should see prices level off next week with the holiday rush wrapped up.



Weather in Michoacán Mexico calls for some rain this week with temps in the 80s. We are in week three of no harvest as suppliers have cleaned up and depleted inventories. The USDA has not quoted pricing as of last week. Reports of harvest starting up tomorrow Wednesday the 14th. It is still unknown if the strike is officially over. If the harvest starts up tomorrow, not sure if the rain will be another setback to the harvest. The avocado pipeline is officially dried up as there is no fruit to be had.



Bell Pepper is in very tight supply, Georgia is winding down quickly and harvest has been interrupted by rain showers off and on over the past week. Florida has started light supplies but growers in the central and southern part of the state have experienced temperatures well above normal for most of the growing season causing low yields and smaller fruit sizing. Many shippers feel this trend will continue through the Thanksgiving Holiday. Quality in both growing regions is good for the most part.



Green Bell Peppers – Light supplies of green bells out of the Coachella Valley being packed this week. More choice and medium grade being packed at this time. The quality of the peppers being reported as good. Few Nogales shipper's have started to receive green bell's this week from Guaymas, Sonora and Culiacan. The market for green bells remains strong and price's are high, as demand exceeds supply. Demand currently exceeds supplies. The market of green bells should remain high through the remainder of the week. Green bell peppers from Mexico are also available to load in McAllen, TX where prices are being reported in the mid to high teens.

Red Bell Peppers – Moderate supplies of red bell pepper being harvest in California out of the Coachella Valley. Supplies from this district should continue through the second week of December. Quality of red bells from California being reported as good. Light supplies of hothouse red bells are still crossing through Nogales From Jalisco, Mexico. The quality of the peppers from Jalisco has been good. Demand and pricing should remain high in the mid 20's through next week. Demand exceeds supply. Domestic Red peppers are currently shipping from Coachella. Hothouse red bells from Mexico are also available to load in McAllen, TX and Nogales, AZ.

Yellow Bell Peppers – Few Hothouse yellow bells are crossing through Nogales from Jalisco, Mexico. The market is higher along with pricing. More choice grade currently being packed in 11/9 bushel box as all #1 grade bell being packed in an 11lb box. Demand currently exceeds supply. The quality of the pepper remains good. Hothouse yellow bells from Mexico are also available to load in McAllen, TX and Nogales, AZ.

Commodity Updates



BERRIES (BLACKBERRIES)

Blackberry supplies have improved greatly week over week. Mexico is the primary source of production and that fruit is working its way through every distribution channel. McAllen has the most available fruit and so we are seeing some aggressive prices being offered to move volume. California and the east coast is a little more expensive as the fruit is being transferred to cover demand. We will have promotional opportunities for the next 2-3 weeks.



BERRIES (BLUEBERRIES)

Blueberries made big improvements last week. Supplies have certainly improved and prices are lower. On the east coast, in particular, shippers have seen a flush of fruit arrive via boat and plane. These import blues are coming from Peru, Argentina and now light volume from Chile. Most of the inventory is in Miami and prices have dropped this week with plenty of aggressive prices available for spot buy opportunities. On the west coast, we are seeing better supplies of Mexican fruit as well as some South American fruit in Los Angeles. Market prices on the west coast continue to be higher than the east coast but have also come down from weeks past. Quality is being reported as strong in all areas. We expect to see continued improvements in all areas moving forward.



BERRIES (RASPBERRIES)

Raspberry supplies are good. As we phase out of domestic production and focus primarily on Mexican fruit, we can expect to see improved supplies and quality. Mexico is gradually building up momentum and that fruit is making its way to McAllen, Oxnard, Yuma, and the east coast. Quality is being reported as strong and market prices have been steady. Promotional opportunities will be available over the next 2-3 weeks.



BERRIES (STRAWBERRIES)

Strawberry supplies have come to a sudden and unexpected halt this week. The industry was hit with a major drop in strawberry production that started over the weekend and has now lasted through the front part of the week. This was a direct result of the wildfires that have invaded southern California. Unfortunately, the situation is more severe than anticipated and supplies will be affected for the remainder of the week. The winds have not subsided and the fire continues to spread. As a result, the air quality continues to diminish and the county officials have ranked it "unhealthy". Shippers are canceling harvest and workers are not showing up. This is having a major impact on the volume of fruit being harvested and production is down 20-30%. Because of the delays in harvest and decreased production, we can expect to see limited supplies of strawberries in all California loading locations. Shippers are warning of possible fill rates on market fruit and are advising of long wait times at the coolers as a result of limited production, same day harvest, and increased demand. Market prices have jumped up in all areas and will remain firm until we get past this rough patch.

Mexico production, however, is gradually increasing with good arrivals of fruit into McAllen, TX. If loading in McAllen is an option, that would be your best option for order fulfillment. On the east coast, we are seeing some light harvest already get started in Florida. We expect supplies and quality to improve as we move forward. Markets in both areas remain steady and firm for this week.



BROCCOLI

The broccoli market has adjusted slightly higher from last week. Supplies have become tighter on broccoli in the Salinas Valley and Santa Maria areas as we approach transition. Quality is fair with slight purpling, some mechanical damage, and occasional yellow cast. Look for supplies to continue to remain tight going into next week.

Commodity Updates

BRUSSELS SPROUTS

The Brussels Sprouts market has picked up a bit in Salinas, Santa Cruz, and Watsonville areas. The temps have been relatively mild, which the Brussels Sprouts like, so fields are at budget if not slightly ahead of schedule. Quality has been affected by insect pressure particularly the Diamond-back Moth and will be an ongoing battle this season. Look for the Brussels Sprout market to remain steady/higher going into next week.

CARROTS

The carrot market continues to remain steady. Quality is good, and supplies are adequate to meet current demand. We see no change in the carrot market until we switch to the southern growing regions around the end of November.

CAULIFLOWER

Cauliflower market has become extremely tight. Growers in Salinas are trying to stretch the acreage they have to finish off the Salinas season. Sizing in Yuma has been slow with the colder weather. Shippers anticipate Cauliflower yields to be low next week as they start Yuma with sizing leaning towards the 16 count. Overall, the quality has been good with minor bruising and some yellow cast with weights in the 25 to 28-pound level. Look for this market to continue to stay strong going into next week.

CELERY

The Thanksgiving pull is upon on and this market has turned around dramatically. Supplies are extremely light, mainly twenty- four counts. This market will be active for the entire week. The best supplies are the smaller sizes. Oxnard, as well as Santa Maria and Salinas, will be light in availability all week. Slight bowing and seeder has been seen but minimally in northern as well as southern California. The overall quality continues to be above average with this commodity.

CHERRIES

Import cherry season has started with light volume this week. The fruit is being imported from Chile. Currently, only Early Bing and Rainer varieties are available. These are being offered in 11/1# bags loading in Miami. Fruit is firm with light color. Markets are very expensive at the moment. We expect supplies to improve and markets to come off gradually over the next 2 weeks.

CHILI PEPPERS

Jalapeno – Light supplies are available to load in Los Angeles from Santa Maria. Supplies of Jalapeno being harvested in Santa Maria should finish up in the next few weeks. The quality of the pepper from Santa Maria is fair at best. Nogales now receiving very moderate numbers of Jalapeno and should increase over the next few weeks. The market is high. Currently, demand exceeds supply. Jalapenos are also available to load in McAllen, TX.

Pasilla – Moderate supplies of Pasilla still available from the Santa Maria growing area. The quality of the Pasilla remains fair. Pasilla out of this region should finish up in the next few weeks. Pasilla market remains steady. Nogales has started to ship more volume from Sonora, Mexico. Good quality being seen in Pasilla from the Sonora growing region. Pasilla is also available to load in McAllen, TX.

Anaheim – Nogales has started receiving good volume of Anaheim from the Sonora, Mexico growing district. The market is steady. Good quality being reported. Anaheim peppers are also available to load in McAllen, TX.

Tomatillo – The market has settled as better numbers of Husk and Peeled have started to ship from Nogales, AZ. Tomatillo demand exceeds. Volume will increase as we go through the month of November. Good quality on both husk and peeled being reported on supplies out of Sonora. Tomatillos are also available to load in McAllen, TX.

Serrano – Nogales receiving moderate volume of Serrano from Sonora, Mexico Good quality being reported from this region. Supplies meet demand. Pricing remains steady. Serrano peppers are also available to load in McAllen, TX.

Commodity Updates



CILANTRO

The Cilantro market continues to remain steady as growers are coming in with slightly higher yields than previous weeks. The cilantro quality continues to be good. Look for the cilantro market to continue to stay steady going into next week.



CITRUS (LEMONS)

Lemon supplies are steady, covering normal business and holding off on promotable volumes. Currently harvesting out of District 3 (desert crop) and District 1 (San Joaquin Valley). Peaking on 140/115/165 size in both growing regions. The fancy to choice spread is 70:30, quality is excellent but color to de-green is taking around 5-7 days for District 1 fruit. Harvesting is ahead of schedule this year, typically district 1 is harvested in December, so being a month early could mean the end of the season will come a month early in May instead of previous years as it tends to end in June. District 3 market is expected to be tight the rest of the fall/winter due to the lack of labor. It's harder for growers to find pickers each day reducing the amount of fruit that can be packed. This is looking to be an industry-wide issue and we'll continue to monitor this closely.



CITRUS (LIMES)

Weather in Veracruz Mexico shows minimal showers this week with temps in the low 80s. Quality has been fair with a steady market. Plenty of fruit out there with good volume on all sizes. Market price ranges from \$7-\$14 depending on size.



CITRUS (ORANGES)

California Navels season is moving along good supplies across the board, plenty of volume to promote. Larger size fruit is slightly improving, small fruit is still currently the focus. We continue to see an 88/113/138 size. Exterior fruit color is okay for early fruit, cooler weather is helping bring natural color in the field and bringing gassing levels down. Brix averages are 10-11. The 56s and larger fruit will remain limited for a few months. Valencia's are done harvesting for the season. Satsuma Mandarins are coloring up nicely, and sizing up. Delite Mandarins have started this week peaking on 36/40. Plenty of Pummelos available sizing and quality look great.



CUCUMBERS (EASTERN)

Cucumber supply in the east is steady with more shippers in Florida starting. Georgia is still harvesting light supplies. Cooler temperatures have slowed growth a great deal, quality is actually getting better with shorter days. Demand has slowed with more product crossing from Mexico. Very warm temperatures have sped production in central and south Florida, quality is good, the market is steady at lower levels than last week.



CUCUMBERS (WESTERN)

Cucumber- Light supplies of cucumber are still available in San Diego from Baja California. Supplies from Baja are expected to finish by the end of next week. Quality of cucumber out of this district being reported as mostly Fair. Nogales still shipping good supplies of cucumber from Hermosillo and Guaymas, Sonora. Cooler weather in this district has slowed down production, affecting size and quality. Volume should continue at a steady pace from the Sonora, Mexico area as we make into December. Demand and pricing are stronger on Super Select, Large, 36ct, and 24ct cucumbers. Steady demand and better availability on smaller sizes like Select, Small, and Plain. Fair to good quality being reported on cucumber from Sonora.



EGGPLANT (EASTERN)

Eggplant is in light supply, Georgia is still producing but growers are packing mostly choice product which is misshapen and scared. Number one product is in a lot less supply creating a wide gap in pricing. Central Florida has started light supplies and south Florida will start next week. Acreage is down in this region so do not expect a large increase in supply. Traditionally this time of year demand falls and more supply from Mexico put downward pressure on the eastern market but with rain in the southeast and harvest interrupted, expect supplies to stay tight through the weekend.

Commodity Updates



EGGPLANT (WESTERN)

Eggplant supplies out of Fresno and the minimal supplies out of the Coachella Valley have come to an end. Light supplies of Eggplant crossing through Nogales, AZ. Eggplant currently crossing through Nogales is being harvested in the Mexican state of Sinaloa. More Choice grade being packed this week than Fancy. Better volume and improved quality expected next week with bigger sizes as good growing temperatures being seen in this region.



GRAPES (GREEN)

No major shifts in supply, quality or markets this week. We continue to see excellent supplies and quality on green grapes. Sizes are large on greens currently. M/L green grapes are not available, so most shippers are quoting on a L/XL. Berries are crunchy, stems are green and sugar levels are high. They eat very well. Market prices have been steady with plenty of promotional and volume buy opportunities available. Import season is expected for the first of the year.



GRAPES (RED)

No changes in red grape supplies or markets this week. We continue to see excellent supplies and quality of red grapes. Central Valley production volume has been far above demand and we have plenty of promotional and volume spot buy opportunities available. All sizes are available. The berries are firm and crunchy, high sugar content, the stems are healthy and green. Markets have been steady on red grapes. We expect domestic production to be strong through December with import season expected to start by the first of the year.



GREEN ONIONS

The Green Onion market has come off slightly as supplies have increased. The recent heat followed with rain has been causing some occasional leaf minor and some mechanical damage. The green onion market will continue to stay steady going into next week.



KALE

The kale market continues to stay steady in the Salinas Valley. Quality continues to be good with good color, full bunches, and only an occasional yellow leaf being reported.



LETTUCE ICEBERG

This market is stronger with some suppliers while others are firm. Production is coming out of Salinas, Huron, and Yuma. The quality has been hit-and-miss with complaints including misshapen heads, growth crack, seeder, puffiness and insect damage. The demand has picked up out of all the growing regions. Huron will continue to produce through this week and possibly into next week as well. Production in Salinas is finishing up. Yuma is in production with weights being reported as heavier compared to the previous week. Expect moderate supplies at best for the rest of the week.



LETTUCE LEAF

Romaine continues to be very light in availability along with romaine hearts. Expect light availability throughout the week. Contract pricing is escalated as well as all value added romaine products. Demand continues to exceed supplies. Romaine hearts are also very light in availability with all shippers. Common defects with romaine and romaine hearts include twisting, mechanical, brittle, cupping, insect damage, dehydration, and light weights. Salinas will be finished up in about a week or two at the most. The weights on romaine are averaging 27-34 pounds pending the shipper. Supplies are extremely tight as well on green leaf and butter and red leaf is moderate at best. Yuma is in production with all leaf items.

LETTUCE TENDER LEAF

The Tender Leaf market has picked on spring mix, arugula, baby spinach, and cello spinach as we move to transition down to Yuma. Growers in the Salinas Valley are stretching their acreage as best they can until Yuma starts. Quality issues are fair with minimal yellowing and bruising of the tender leaves. Look for these items to remain tight the next couple of weeks as we transition to Yuma.

Commodity Updates



MELON (CANTALOUPE)

Weather in the desert has been in the low 70s with no rain in the forecast. The season in the Maricopa growing region is tapering off and will wrap off by the end of the month. We are about a week out from seeing offshore fruit arrive in the U.S. Overall quality is fair with reports of some fruit with scaring and soft spots. We are seeing much better quality on fruit coming in from Mexico. The current market is steady and smaller fruit is hard to come by with pricing ranging from \$15-\$17.



MELON (HONEYDEW)

Weather in the desert has been in the low 70s with no rain in the forecast. The season in the Maricopa growing region is tapering off and will wrap off by the end of the month. We are about a week out from seeing offshore fruit arrive in the U.S. Overall quality is fair with reports of some fruit with scaring and soft spots. We are seeing better quality on melons out of Mexico. The current market is steady and smaller fruit is hard to come by with prices ranging from \$5-\$8.



MELON (WATERMELON)

Seedless watermelons are available to load in Nogales, from Sonora, Mexico. Watermelon is currently being harvested in Hermosillo and Guaymas, Sonora. Watermelon from this growing district should continue through the month of November then transition into the Jalisco growing region in the month of December. Watermelon still showing strong demand and prices have remained steady on both cartons and bins.



ONIONS

Demand is moderate with good supplies of Jumbo yellows out of all areas. Yellow onions peaked on Colossal out of Idaho with very few mediums. Washington peaked on Jumbo's. Reds and Whites peaked on Jumbo's out of both areas with few many medium. Quality is Excellent and we should see very few quality issues throughout the Northwest season. Markets are steady with deals being made on Colossal Yellows. Transportation is limited with rates going through the roof. I recommend staying ahead of supplies.



PEARS

There is a steady supply of pears from Washington. California supplies look to finish this week. Although this will not affect supplies out of Washington. There are several varieties available as well. The market remains steady with volume deals on lower grade fruit. The quality is really nice with good sugar levels and decent pressure testing.



PINEAPPLES

There is a continued supply of pineapples from all countries of origin. Honduras Guatemala, and Coast Rica had a full range of sizes. The quality has been really nice with good sugar levels and minimal arrival of overripe fruit. The market remains steady at current levels.



POTATOES

Demand is moderate with good supplies of Cartons being produced from all the Holiday demand on the retail bales. Carton markets are steady with little change from previous weeks. Quality is good with little reports of issues upon arrival. Transportation is extremely tight and look for this to continue into the first of the New Year. Freight rates have gone through the roof. I highly recommend staying ahead of supplies.



POTATOES (COLORED)

Demand is good with a steady market and supplies out of Washington, Idaho, and Colorado. Quality is really nice out of these growing areas. Red B's and Bakers are limited out of Wisconsin and North Dakota. The quality out of Wisconsin is hit and miss on both Red and Golds. North Dakota's quality is being reported as good. Limited transportation is hindering shipments. Freight rates have gone through the roof the last week an half with the extra holiday demand. Look for Transportation will be limited through the New Year.

Commodity Updates



SQUASH (EASTERN)

Squash supplies have been in peak season and prices have been very reasonable. Georgia is still producing light volume but is close to finishing for the season. Florida has been in good production and prices have been cheap, now demand is picking up and the volume of product crossing from Mexico has decreased. Yellow squash supplies are tighter than green squash but as the week goes on expect supply on both colors to get tighter. Cooler temperature in central Florida for later this week will slow production and more demand should push the market higher.



SQUASH (WESTERN)

Zucchini and Yellow S/N – Lighter supplies of #1 Italian squash being packed this week. Demand has risen from the East Coast as supplies in Georgia and Florida have decreased. Supplies of Italian squash out of Sonora expected to continue for about 2 more weeks if weather permits. Cooler weather in this region is affecting size and production. Very light supply of Yellow S/N this week. Production from Sonora, Mexico expected to finish up this week for some growers. More #2 fruit is being packed as quality is fair. Growers are expecting a 1 to 2-week gap on yellow squash. Sinaloa expected to start Harvesting Italian and yellow squash the first week of December.



STONE FRUIT

Domestic production is phasing out. Both nectarines and peaches are done for the season. Plums are starting to phase out slowly as well. Currently both red and blacks are available, but sizes are leaning on the large side. We will see black plums become more limited before the reds. Market prices have been slightly higher. Quality has been good. The import stone fruit season is expected to start late December with the first arrivals expected for the first of the year.



TOMATOES (EASTERN)

Palmetto/Ruskin is the primary growing region in the east but is still a week or so away from heavy production. Even as Florida begins to crank out better supply, the shortage of imports from Mexico is offsetting demand entirely on Florida during this early period of transition causing shipping point Fobs in Florida to spike. Round tomato sizes are beginning to even out with all sizes exceeding the \$20 threshold this week. Roma tomatoes remain in tight supply with limited volumes coming out of the fields. Florida does not typically plant for Romas with the expectation that Mexico will have heavy crossings which have been diminished greatly from harsh weather systems. Roma tomatoes have strengthened by as much as \$10 this week. Like roma imports, grape tomatoes are almost nonexistent in the west boosting The Florida market above \$40 for 20lb packs. Cherry tomatoes have not reacted as sharply but may continue to strengthen as buyers look to find better value in a substitute. Strong markets are being forecasted to last through at least the first half of December.



TOMATOES (WESTERN)

Crops are transitioning in the west from California to Baja and Eastern Mexico where crossing are limited this week. Round and roma tomato markets are increasing as farms struggle to work through damaged crops and reduced yields. Grape tomatoes remain at elevated pricing as supply and quality have worsened in recent weeks from rain and cool temperatures brought from hurricane systems. There is a wide range in quality across all varieties at this time correlating with pricing, where premiums may be required for consistent quality and condition in pack outs. If eastern Mexico experiences a bloom drop this week from forecasted freezing temperatures at night, it is reasonable to expect escalated pricing through the rest of 2018 when Mainland Mexico begins harvesting Winter programs.

Commodities at a Glance

Commodity / Region	Market	Quality
Apples		
Wenatchee/Yakima, WA and Hood River, OR	Steady/Higher	Excellent
Hudson/Pleasant Valley/Red Hook, NY	Steady	Excellent
Aspers/Gardners, PA	Steady	Excellent
Coopersville/Belding/Sparta, MI	Steady	Excellent
Asparagus		
Southern Baja, MX	Higher	Good
Ica, Peru to Trujillo	Higher	Good
Avocado (Mexican)		
Michoacan, Mexico	Higher	Good
Bell Peppers (Eastern)		
Hillsborough / Western Collier County, FL	Steady/Higher	Good
Lee / Grady County, GA	Steady/Higher	Good
Bell Peppers (Western)		
Coachella Valley, CA	Steady/Higher	Good
Southern Sonora, Mexico	Steady/Higher	Good
Berries (Blackberries)		
Central Mexico	Lower/Steady	Good
Berries (Blueberries)		
Central Mexico	Lower	Good
Southern Chile	Lower	Good
Trujillo, Peru	Lower	Good
Tucuman, Argentina	Lower	Good
Berries (Raspberries)		
Central Mexico	Lower/Steady	Good
Berries (Strawberries)		
Salinas Valley, CA	Higher	Fair
Watsonville, CA	Higher	Fair
Santa Maria, CA	Higher	Good
Oxnard, CA	Higher	Good
Central Mexico	Higher	Good
Central Florida	Higher	Fair
Broccoli		
Salinas Valley, CA	Steady/Higher	Fair
Oxnard/Santa Maria, CA	Steady/Higher	Fair
Celaya Guanajuato Mexico	Steady/Higher	Fair
Yuma, AZ	Steady/Higher	Fair

Commodity / Region	Market	Quality
Brussels Sprouts		
Salinas Valley, CA	Higher	Good
Carrots		
Bakersfield/Santa Maria, CA	Steady	Good
Cauliflower		
Oxnard/Santa Maria, CA	Higher	Fair
Salinas Valley, CA	Higher	Fair
Celery		
Oxnard/Santa Maria, CA	Higher	Good
Salinas Valley, CA	Higher	Good
Cherries		
Coquimbo/Valaparaíso/Santiago/Rancagua, Chile	Higher	Good
Chili Peppers		
Santa Maria, CA	Steady	Fair
Central Sonora, Mexico	Steady/Higher	Good
Cilantro		
Oxnard/Santa Maria, CA	Steady	Good
Salinas, CA	Steady	Good
Baja, MX	Steady	Good
Citrus (Lemons)		
Coachella, CA / Yuma, AZ	Steady/Higher	Good
Oxnard/Ventura, CA	Steady/Higher	Good
Citrus (Limes)		
Veracruz, Mexico	Steady	Fair
Citrus (Oranges)		
Merced to Bakersfield, CA	Steady	Excellent
Riverside, CA	Steady	Excellent
Cucumbers (Eastern)		
Lee / Grady County, GA	Steady	Good
Hillsborough / Western Collier County, FL	Steady	Good
Cucumbers (Western)		
Central Sonora, Mexico	Steady	Good
Northern Baja California Norte, Mexico	Steady	Fair
Eggplant (Eastern)		
Lee / Grady County, GA	Steady	Good
Hillsborough / Western Collier County, FL	Steady	Good

Commodities at a Glance

Commodity / Region	Market	Quality
Eggplant (Western)		
Northern Sinaloa, Mexico	Steady/Higher	Good
Grapes (Green)		
Arvin, CA	Steady	Excellent
Coachella Valley, CA	Steady	Excellent
Delano, CA	Steady	Excellent
Fresno, CA	Steady	Excellent
Grapes (Red)		
Arvin, CA	Steady	Excellent
Coachella Valley, CA	Steady	Excellent
Delano, CA	Steady	Excellent
Fresno, CA	Steady	Excellent
Green Onions		
Mexicali, Baja	Lower/Steady	Good
Kale		
Salinas, CA	Steady	Good
Lettuce Iceberg		
Huron, CA	Steady/Higher	Fair
Salinas Valley, CA	Steady/Higher	Fair
Yuma, AZ	Steady/Higher	Fair
Lettuce Leaf		
Oxnard/Santa Maria, CA	Steady/Higher	Fair
Salinas Valley, CA	Steady/Higher	Fair
Yuma, AZ	Steady/Higher	Fair
Lettuce Tender Leaf		
Salinas Valley, CA	Steady/Higher	Fair
Melon (Cantaloupe)		
Maricopa, AZ	Steady	Fair
Yuma, AZ	Steady	Fair
Zacapa, Guatemala	Steady	Fair
Melon (Honeydew)		
Maricopa, AZ	Steady	Fair
Yuma, AZ	Steady	Fair
Zacapa, Guatemala	Steady	Fair

Commodity / Region	Market	Quality
Melon (Watermelon)		
Central Sonora, Mexico	Steady/Higher	Good
Onions		
Ontario, OR to Nampa, ID	Steady	Excellent
Quincy/Hermiston, WA	Steady	Excellent
Pears		
Wenatchee/Yakima, WA and Hood River, OR	Steady	Good
Stockton, CA	Steady	Good
Pineapples		
Heredia, Costa Rica	Steady	Good
La Ceiba, Honduras	Steady	Good
Retalhuleu, Guatemala	Steady	Good
Potatoes		
Hamer/Rupert, ID	Steady	Excellent
Quincy/Hermiston, WA	Steady	Excellent
Eastern Colorado	Steady	Excellent
Plover/Bancroft, WI	Steady/Higher	Fair
Potatoes (colored)		
Mount Vernon, WA	Steady	Excellent
Rupert to Rexburg, ID	Steady	Excellent
Pasco/Tri-Cities, WA	Steady	Good
Red River Valley, ND	Steady/Higher	Good
Plover, WI	Steady	Fair
Squash (Eastern)		
Lee/Grady/Echols County, GA	Steady	Good
Hillsborough / Sarasota County, FL	Steady	Good
Dade / Eastern Collier County, FL	Steady	Good
Squash (Western)		
Central Sonora, Mexico	Steady	Good
Central Sonora, Mexico	Steady/Higher	Fair
Stone Fruit		
Madera south to Arvin, CA	Steady/Higher	Good
Tomatoes (Eastern)		
Southern Florida	Steady/Higher	Good
Tomatoes (Western)		
Southern Baja California Sur, Mexico	Steady/Higher	Good
Southern Nayarit/Sinaloa, Mexico	Higher	Fair